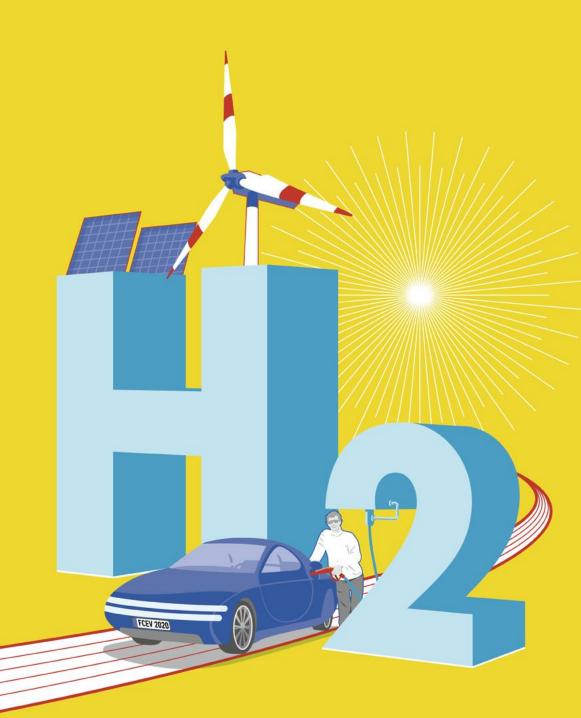


SHELL HYDROGEN STUDY ENERGY OF THE FUTURE?

Sustainable Mobility through Fuel Cells and H₂

In cooperation with C





Cautionary Note

The companies in which Royal Dutch Shell plc directly and indirectly owns investments are separate legal entities. In this presentation "Shell", "Shell group" and "Royal Dutch Shell" are sometimes used for convenience where references are made to Royal Dutch Shell plc and its subsidiaries in general. Likewise, the words "we", "us" and "our" are also used to refer to subsidiaries in general or to those who work for them. These expressions are also used where no useful purpose is served by identifying the particular company or companies. "Subsidiaries" and "Shell companies" as used in this presentation refer to companies over which Royal Dutch Shell plc either directly or indirectly has control. Entities and unincorporated arrangements over which Shell has joint control are generally referred to "joint ventures" and "joint operations" respectively. Entities over which Shell has significant influence but neither control nor joint control are referred to as "associates". The term "Shell interest" is used for convenience to indicate the direct and/or indirect ownership interest held by Shell in a venture, partnership or company, after exclusion of all third-party interest.

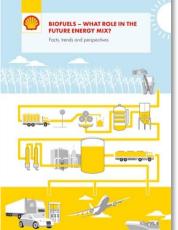
This presentation contains forward-looking statements concerning the financial condition, results of operations and businesses of Royal Dutch Shell. All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements. Forward-looking statements. Forward-looking statements are statements of future expectations that are based on management's current expectations and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in these statements. Forward-looking statements include, among other things, statements concerning the potential exposure of Royal Dutch Shell to market risks and statements expressing management's expectations, beliefs, estimates, forecasts, projections and assumptions. These forward-looking statements are identified by their use of terms and phrases such as "anticipate", "believe", "could", "estimate", "expect", "goals", "intend", "may", "objectives", "outlook", "plan", "probably", "project", "risks", "schedule", "seek", "should", "target", "will" and similar terms and phrases. There are a number of factors that could affect the future operations of Royal Dutch Shell and could cause those results to differ materially from those expressed in the forward-looking statements included in this presentation, including (without limitation): (a) price fluctuations in crude oil and natural gas; (b) changes in demand for Shell's products; (c) currency fluctuations; (d) drilling and production results; (e) reserves estimates; (f) loss of market share and industry competition; (g) environmental and physical risks; (h) risks associated with the identification of suitable potential acquisition properties and targets, and successful negotiation and completion of such transactions; (i) the lamber of doing business in developing countries and regions; (l) political risks, including the risks of expropriation and rengotiation of the terms of contracts wi

We may have used certain terms, such as resources, in this presentation that United States Securities and Exchange Commission (SEC) strictly prohibits us from including in our filings with the SEC. U.S. Investors are urged to consider closely the disclosure in our Form 20-F, File No 1-32575, available on the SEC website www.sec.gov.

SHELL HYDROGEN STUDY

- Shell scenario studies (since 1958)
- Shell \rightarrow H₂ R&D, production and use
- Own business Unit Shell Hydrogen
- Shell hydrogen study → objectives:
 - Future potentials of hydrogen
 - Analyse business opportunities
 - Focus on (auto)mobility applications
 - ■Inform business partners, customers, stakeholders
- Collaboration with think-tank Wuppertal Institut





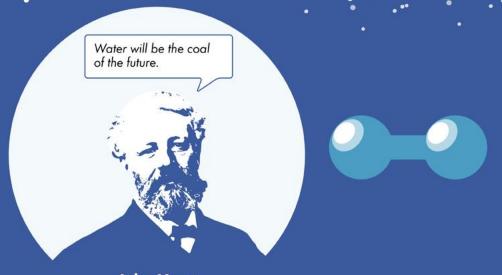


CONTENTS

- 1) Properties of H₂
- 2) Production and supply pathways
- 3) Storage and transport
- 4) Applications → material or energy
- 5) Stationary applications
- 6) Mobility applications (TR Levels)
- 7) Ownership cost of FCEVs
- 8) Retail infrastructure build-up
- 9) FCEV fleets, energy and greenhouse gas balances



THE ELEMENT HYDROGEN



Jules Verne "The Mysterious Island" 1874

Jules Verne: water – the new coal?

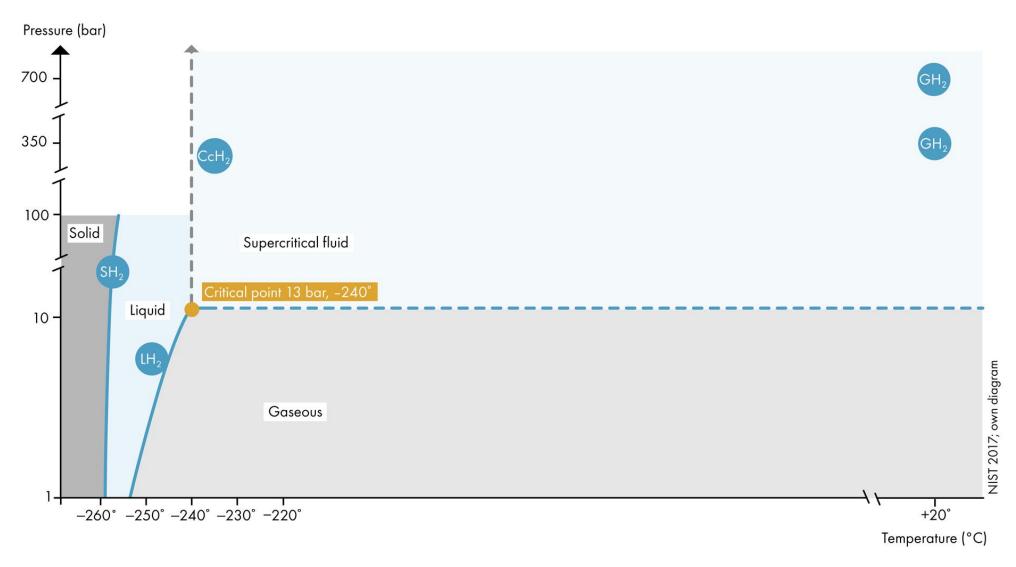
Dieter Zetsche: hydrogen – the better oil?

Which future role for hydrogen as an energy carrier?



PHASE DIAGRAM HYDROGEN



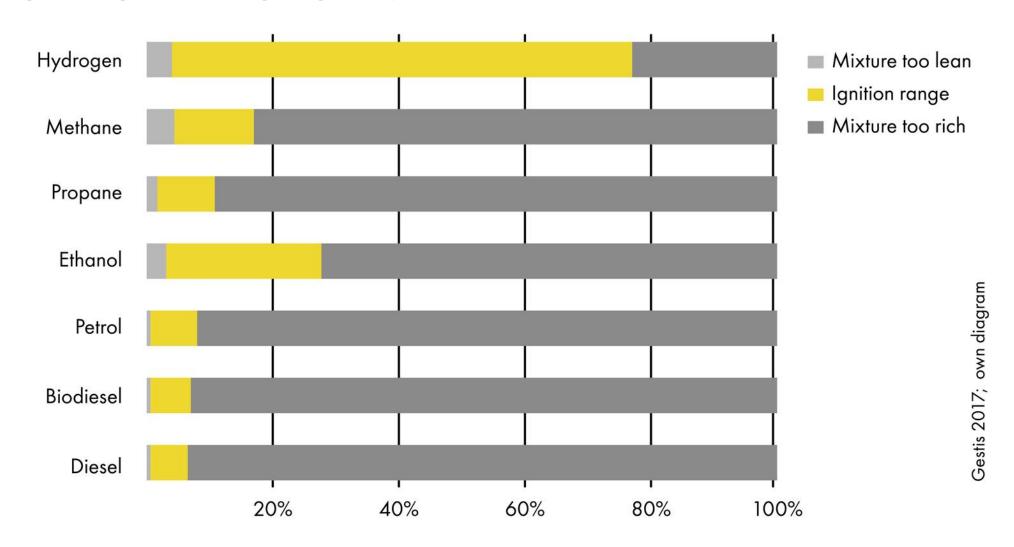


Copyright of Shell International

٨

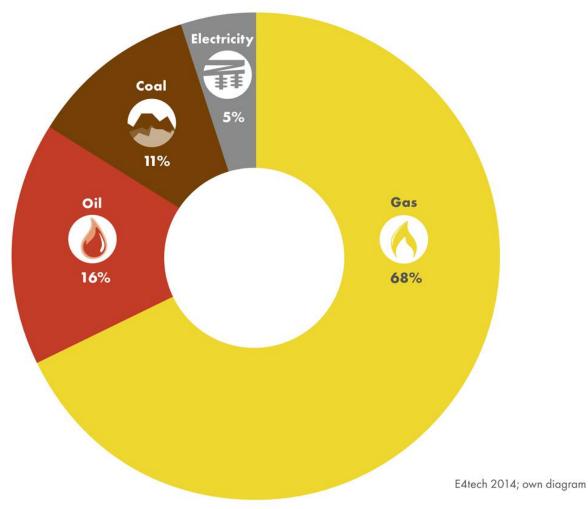
IGNITION RANGE OF FUELS





SHARE OF PRIMARY ENERGY CARRIERS IN GLOBAL HYDROGEN PRODUCTION

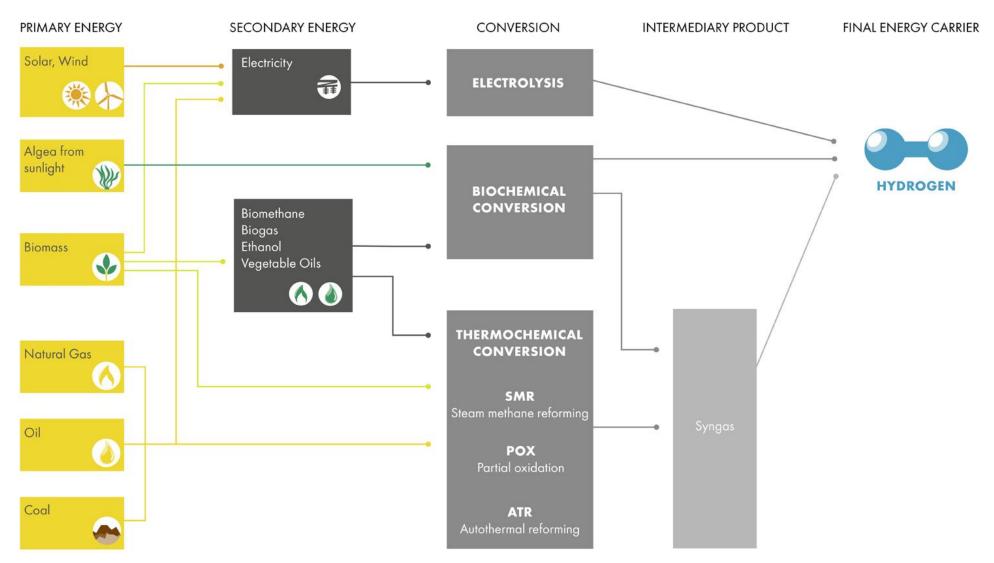






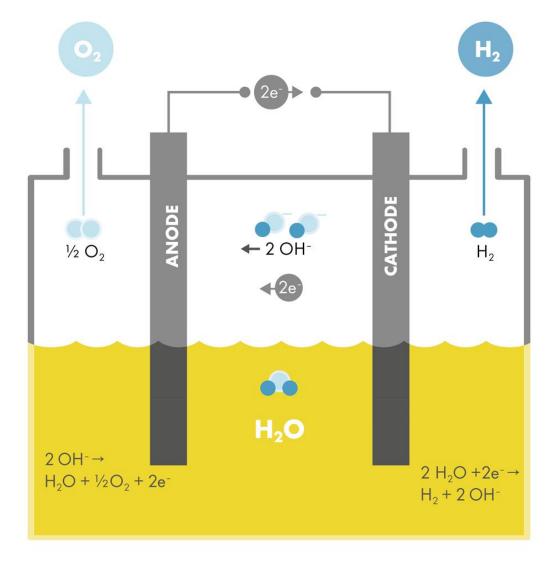
9

PROCESSES FOR PRODUCING HYDROGEN



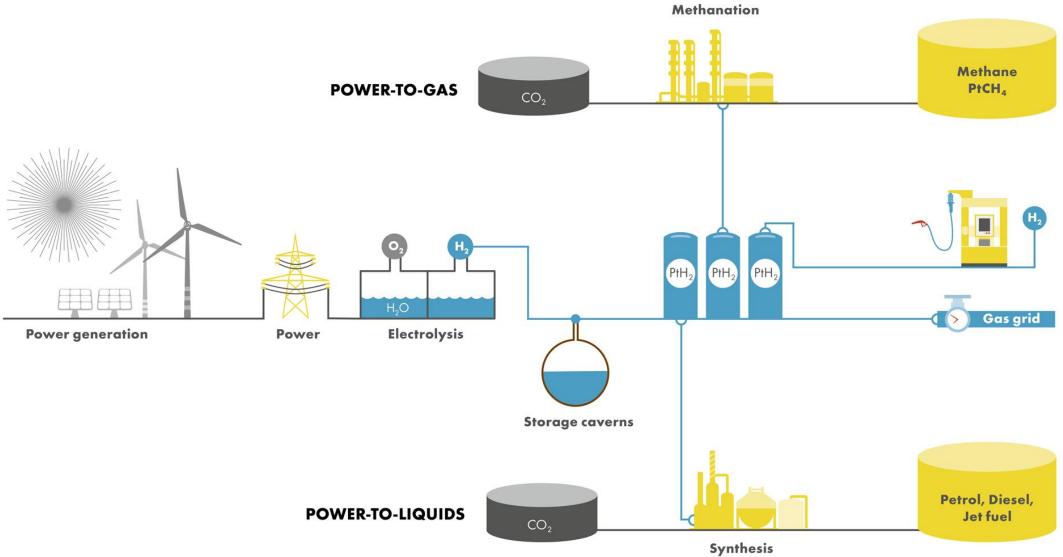
THE PRINCIPLE OF AN ALKALINE ELECTROLYSER





SECTOR COUPLING: POWER-TO-X PATHWAYS





ENERGY INPUT FOR HYDROGEN SUPPLY

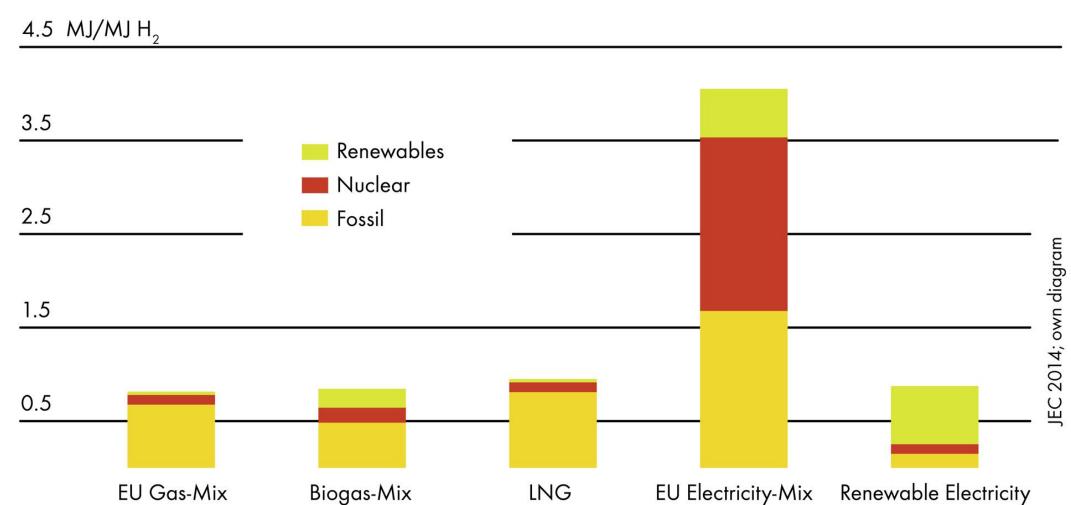
Biogas-Mix

Reforming

EU Gas-Mix

Reforming





Copyright of Shell International 12

EU Electricity-Mix

Electrolysis

Electrolysis

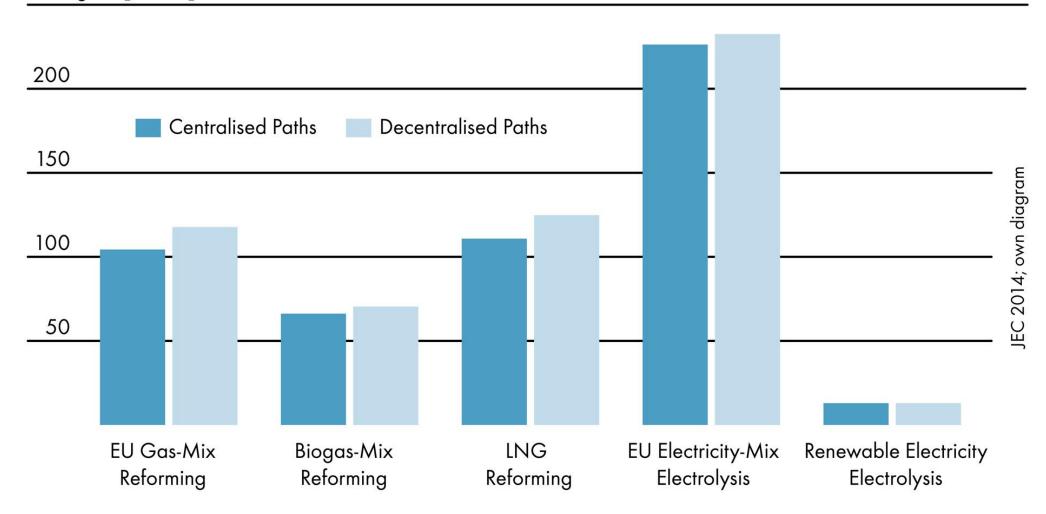
LNG

Reforming

GREENHOUSE GAS EMISSIONS OF HYDROGEN SUPPLY

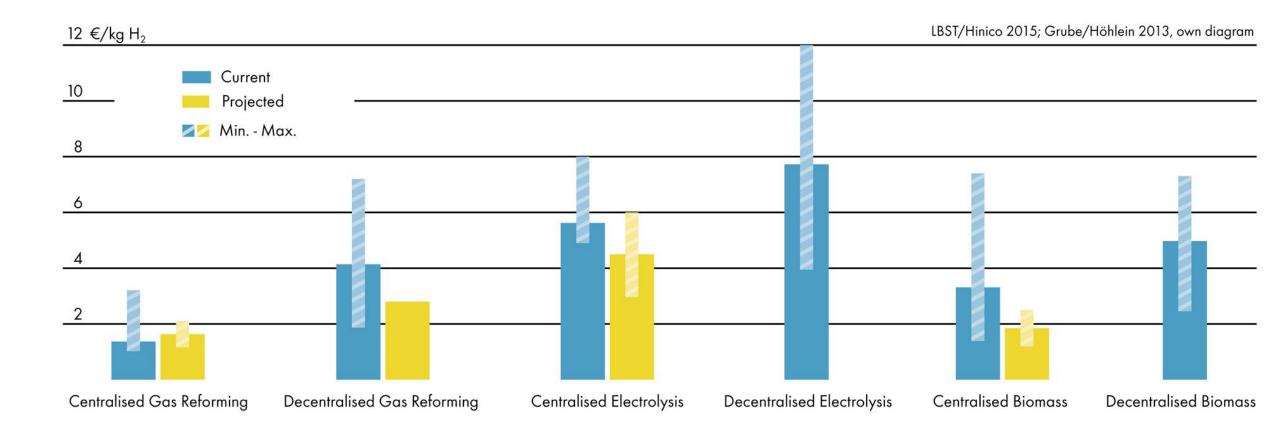


250 g CO₂/MJ H₂



HYDROGEN PRODUCTION COSTS

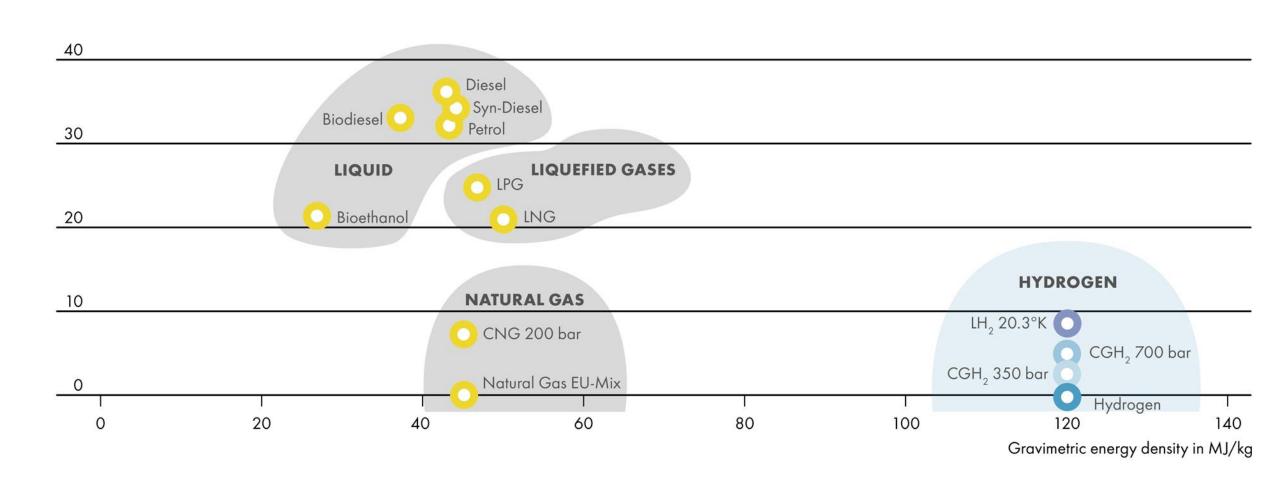




ENERGY DENSITY OF FUELS



50 Volumetric energy density MJ/l



HYDROGEN STORAGE METHODS



PHYSICAL

Compressed Gaseous Hydrogen CGH_2 (350, 700 bar)

Cryo-compressed Hydrogen

CcH₂

Liquefied Hydrogen LH₂

Slush Hydrogen SH₂

MATERIALS-BASED

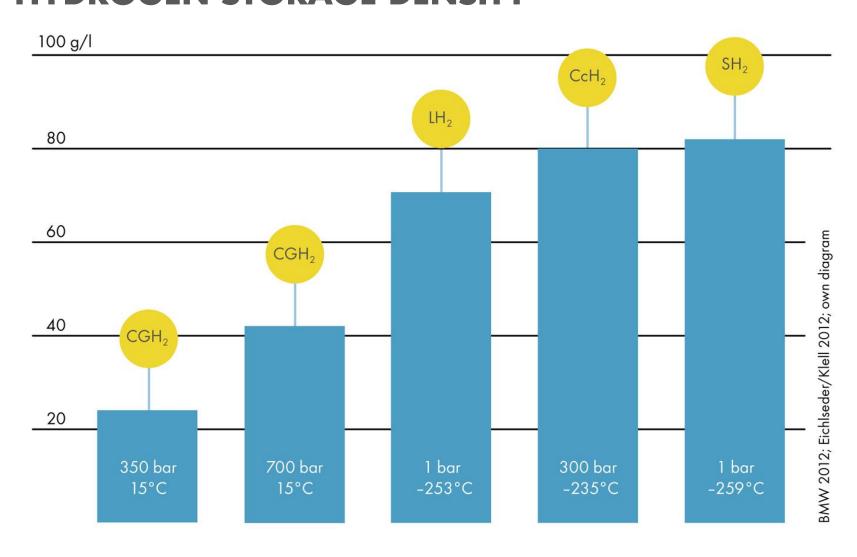
Metal Hydrides

Liquid Organic
Hydrogen Carriers
LOHCs

Sorbents (MOFs, Zeolites, Nanotubes)

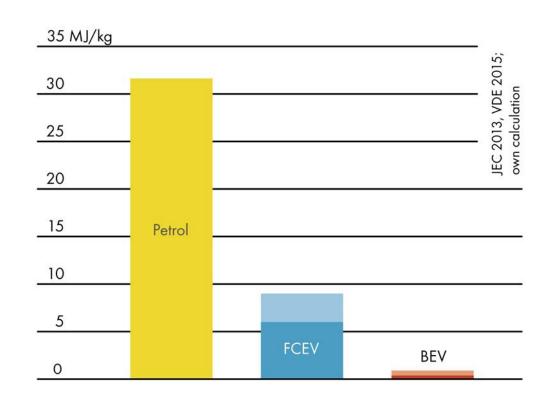
HYDROGEN STORAGE DENSITY

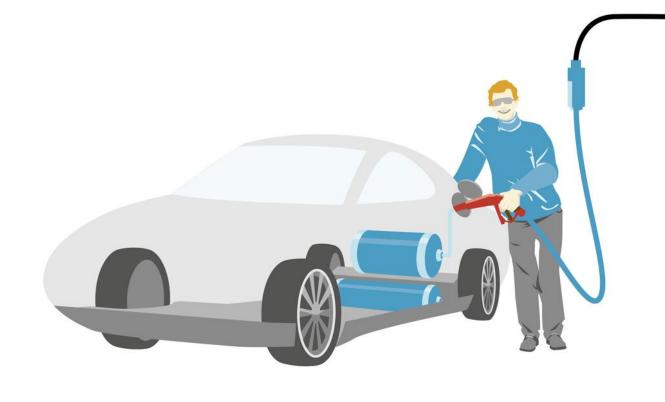




STORAGE DENSITY OF TANK SYSTEMS

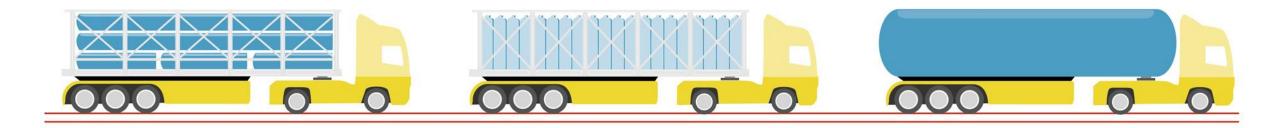






HYDROGEN ROAD TRANSPORT





TUBE TRAILER

200 – 250 bar, \approx 500 kg, ambient temperature

CONTAINER TRAILER

500 bar, ≈ 1,000 kg, ambient temperature

LIQUID TRAILER

1 – 4 bar, \approx 4,000 kg, cryogenic temperature

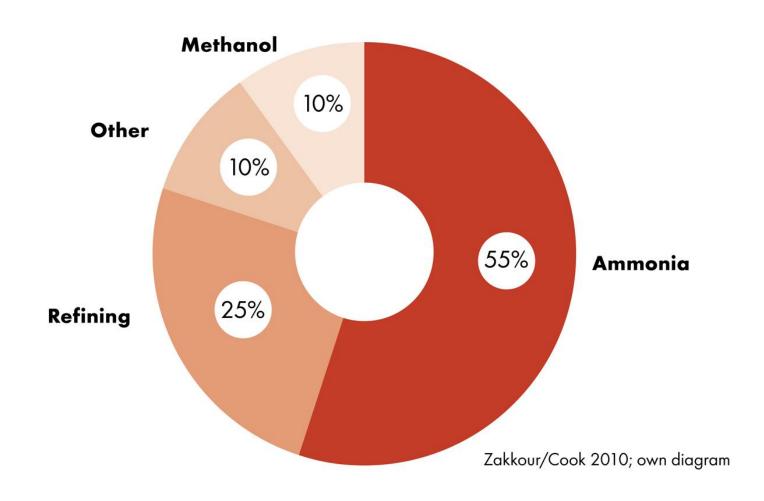
HYDROGEN PIPELINES PER COUNTRY



	USA 2,608 km
Belgium 613 km	
Germany 376 km	
France 303 km	
Netherlands 237 km	(>)
Canada 147 km	
Others 258 km	HyARC 2017; own diagram

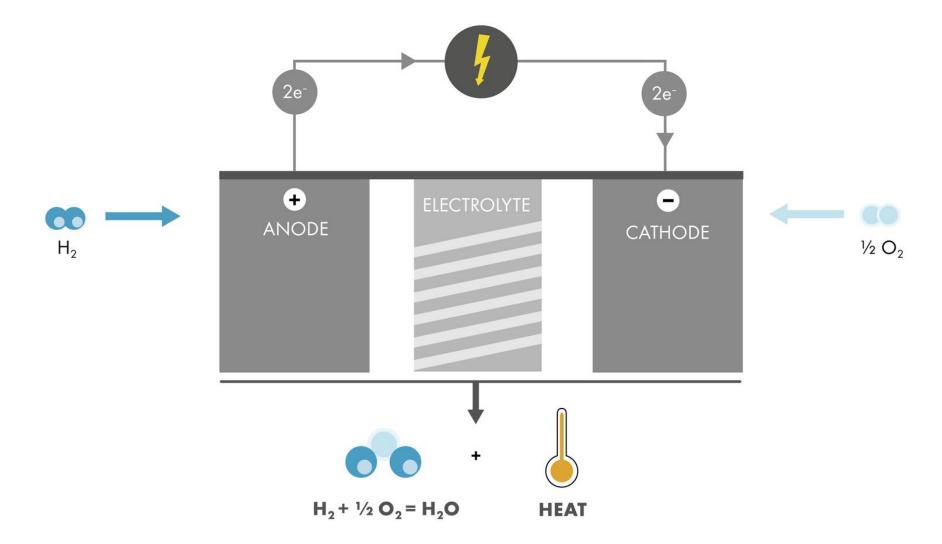
GLOBAL USAGE OF HYDROGEN





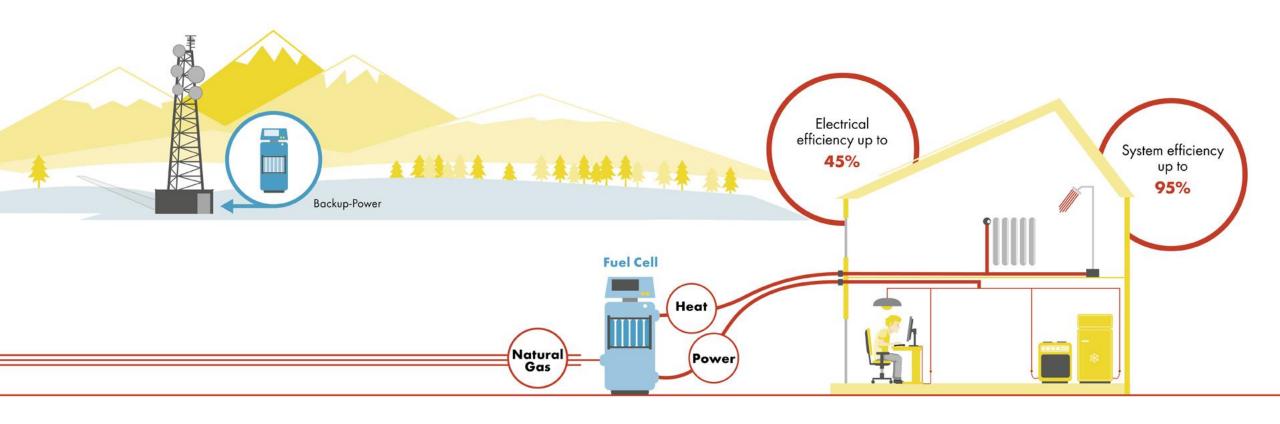
PRINCIPLE OF THE FUEL CELL





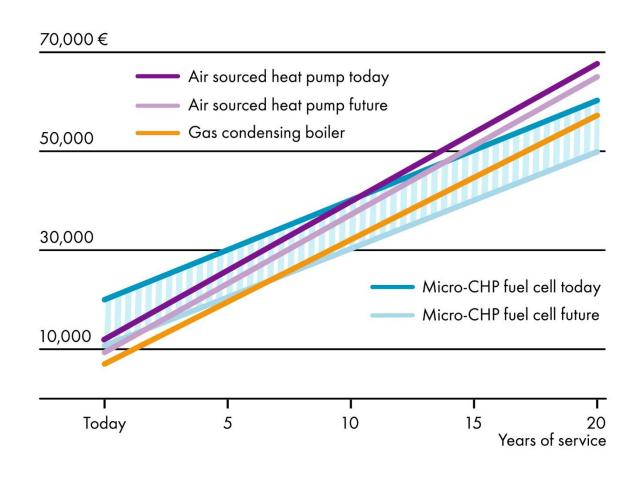
STATIONARY APPLICATIONS





OWNERSHIP COST OF DOMESTIC ENERGY



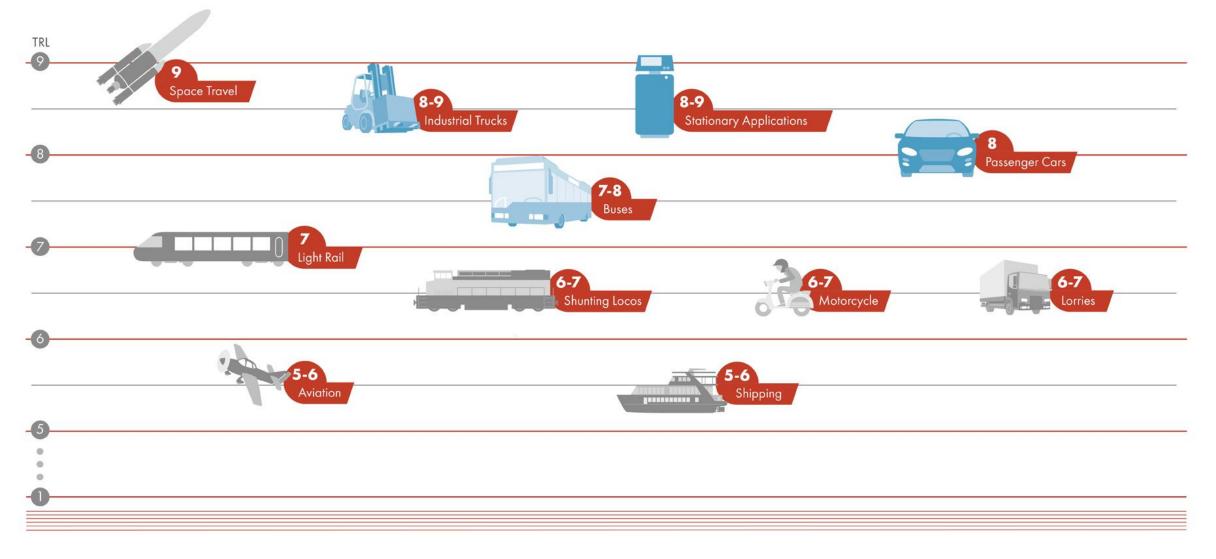


Assumptions of TCO calculation:

- Reference building 150 m²
- Heat: low-temperature gas boiler with consumption of 22,500 kWh/a,
- Electricity consumption 4,000 kWh/a
- Installation + energy cost, 20 years lifetime
- ■Three modernisation options:
 - Condensing gas boiler (€ 7,000)
 - Air sourced heat pump (€ 12,000)
 - Micro-CHP fuel cell (€20,000)

TECHNOLOGY READINESS LEVELS OF HYDROGEN APPLICATIONS

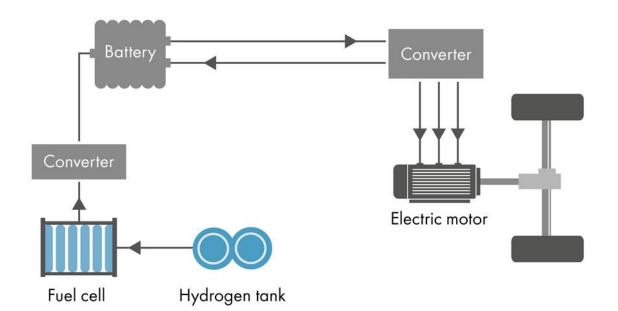




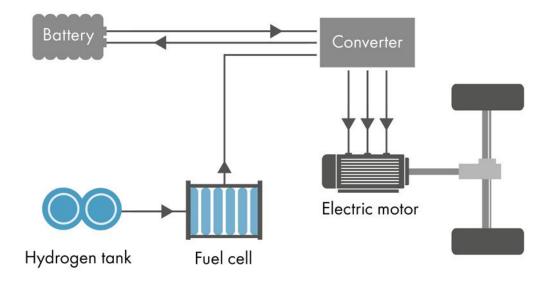
FUEL CELL CONCEPTS FOR PASSENGER CARS



BEV WITH RANGE EXTENDER

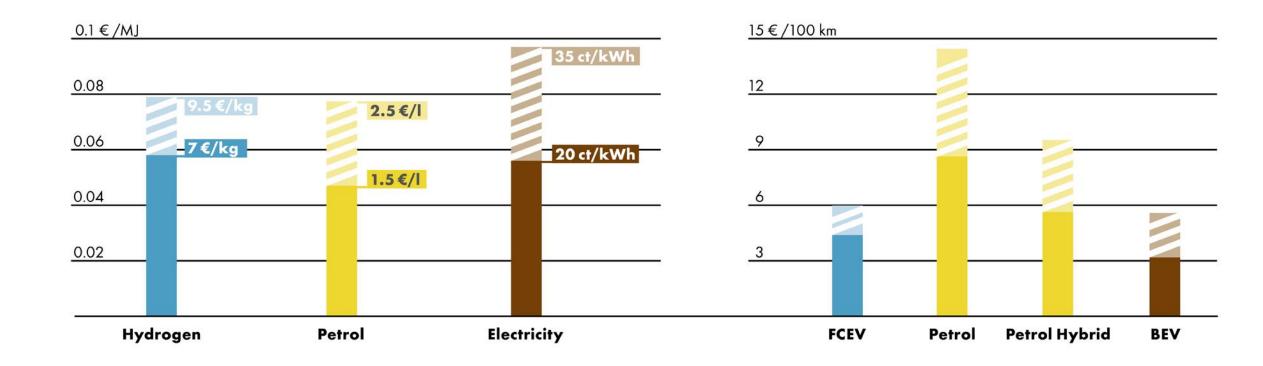


FUEL CELL-DOMINANT SYSTEM





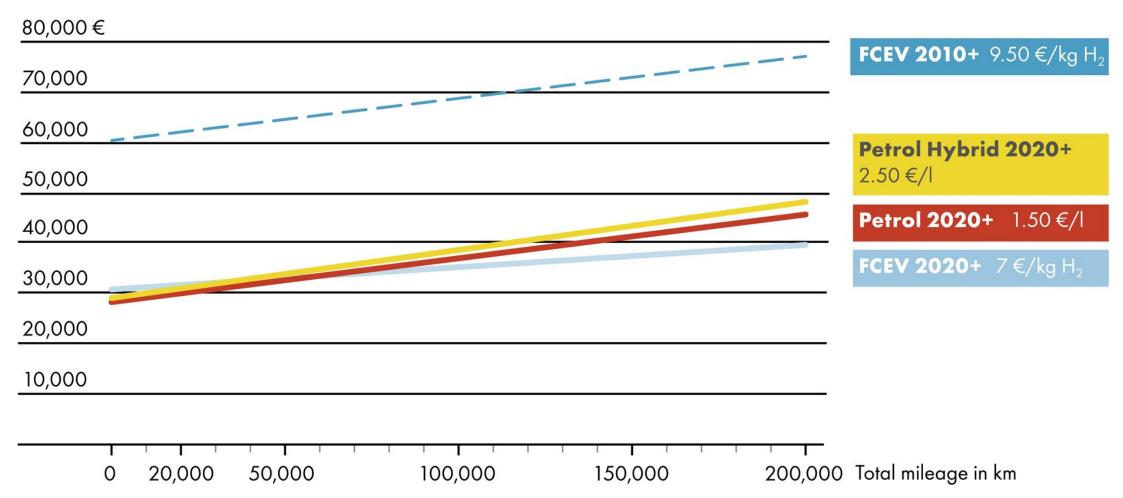




^{*} European fuel prices, passenger cars 2020+ (JEC 2014)

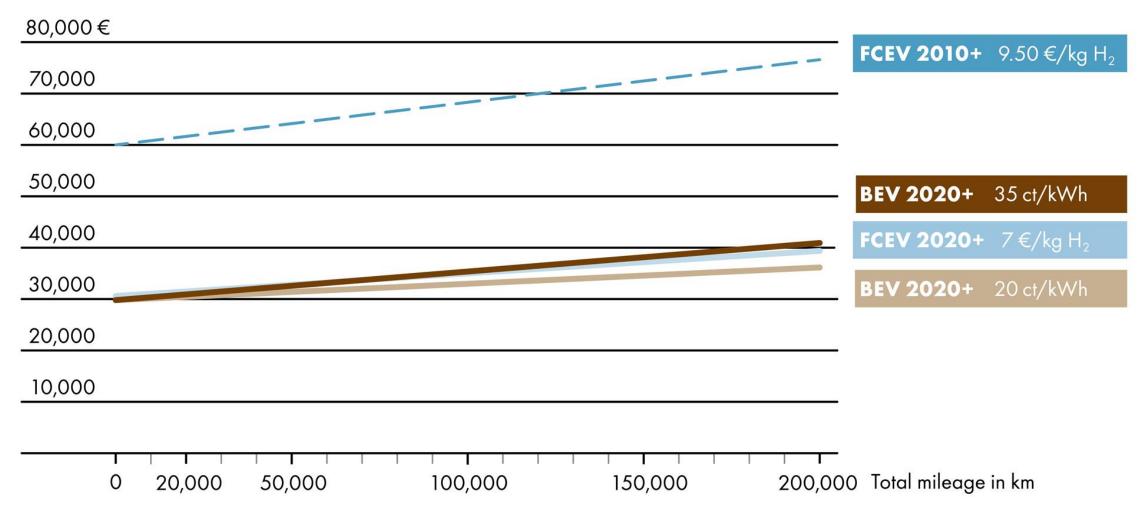
OWNERSHIP COSTS: FCEV AND PETROL VEHICLES





OWNERSHIP COSTS: FCEV AND BEV





HYDROGEN INFRASTRUCTURE ACTIVITIES



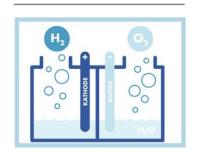


AFDC 2017, CaFCP 2017, HyARC 2017; Status Q1 2017



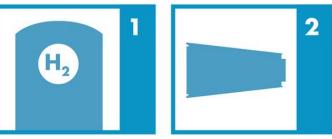
COMPONENTS OF A HYDROGEN REFUELLING STATION

UPSTREAM

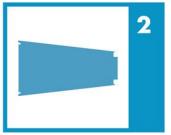


Electrolyser

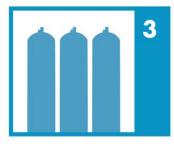
REFUELLING STATION



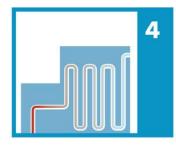
Low-Pressure Storage



Compressor



High-Pressure Storage



Precooling

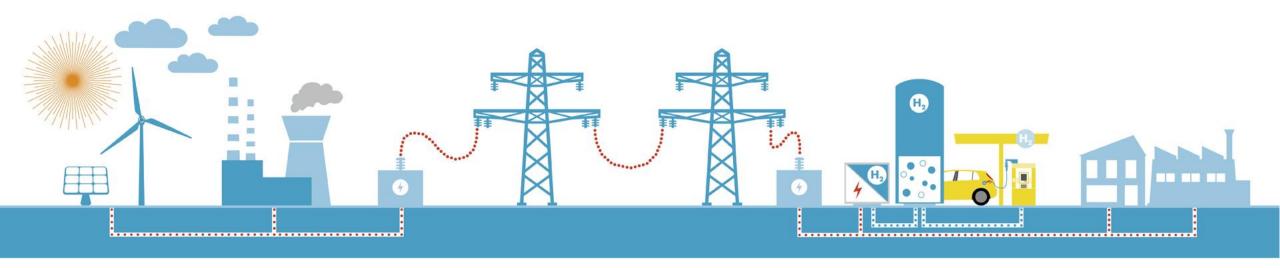


Dispenser





DECENTRALISED HYDROGEN PRODUCTION ON A RETAIL SITE





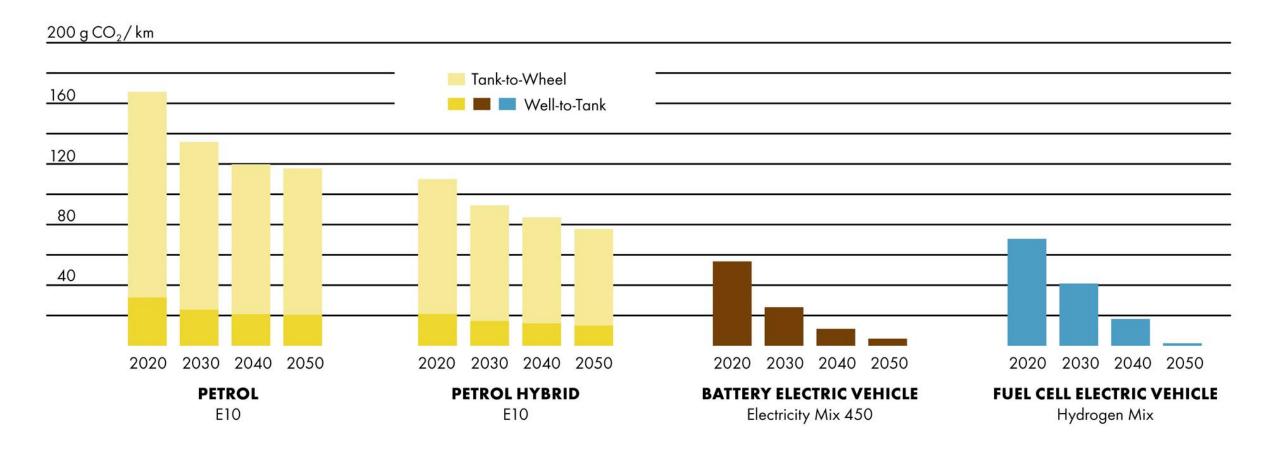


CLASSES OF HYDROGEN REFUELLING STATIONS BY SIZE

	Very small XS	Small S	Medium M	Large L
Dispenser	1.	1	2	4
Max throughput per day	80 kg	212 kg	420 kg	1,000 kg
Max no. of refuellings per day	20	38	75	180
Max no. of FCEVs supplied per station	100	400	800	1600

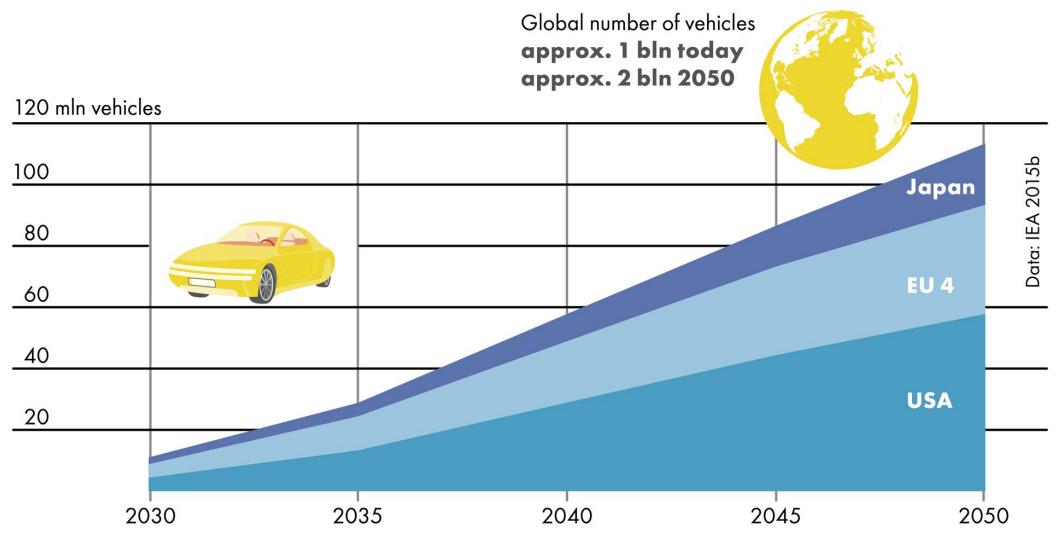
SPECIFIC WELL-TO-WHEEL PASSENGER CAR GREENHOUSE GAS EMISSIONS "REAL WORLD" DRIVING CONDITIONS, EUROPE





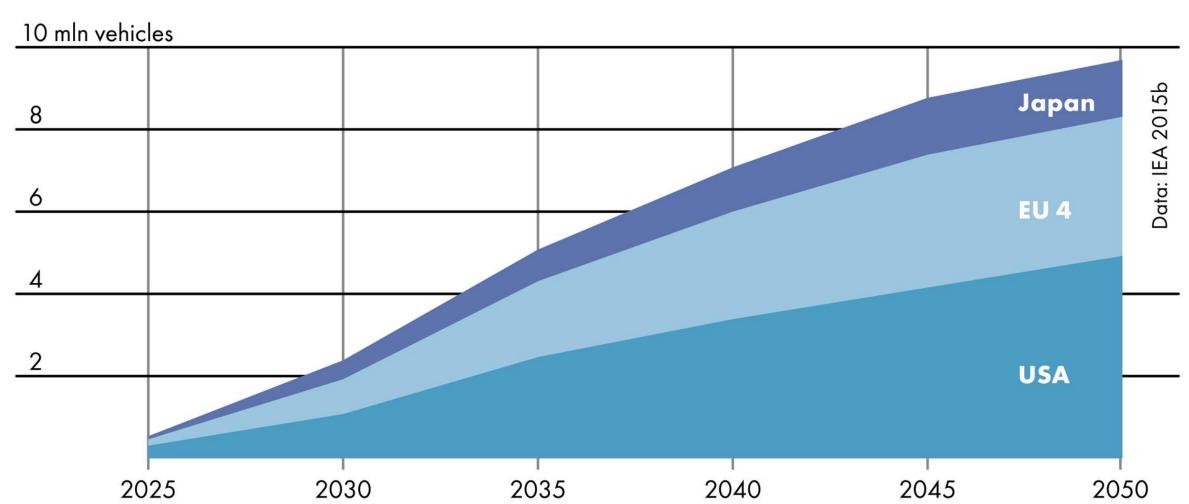


NUMBER OF FCEVS IN SELECTED MARKETS



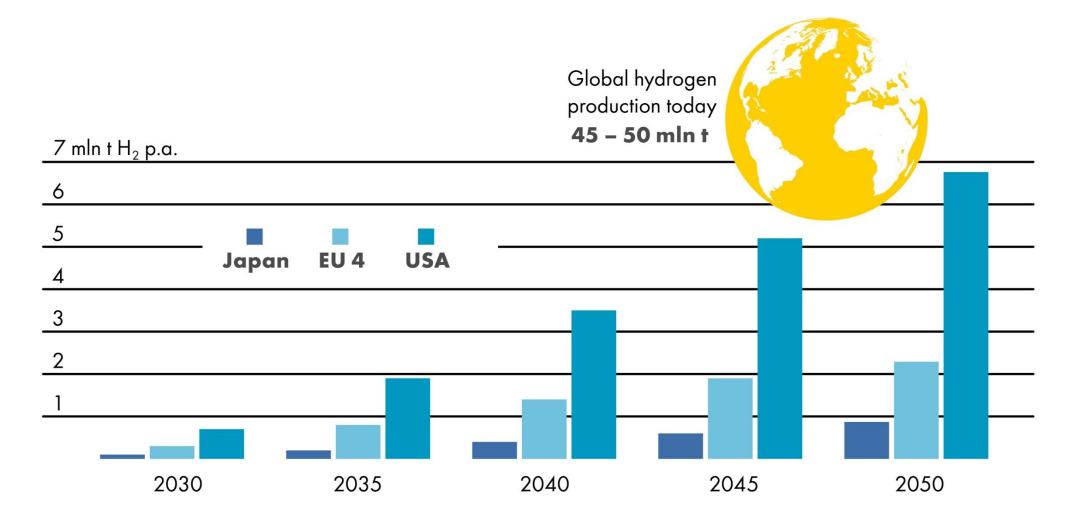
NEW REGISTRATIONS OF FCEVS IN SELECTED MARKETS





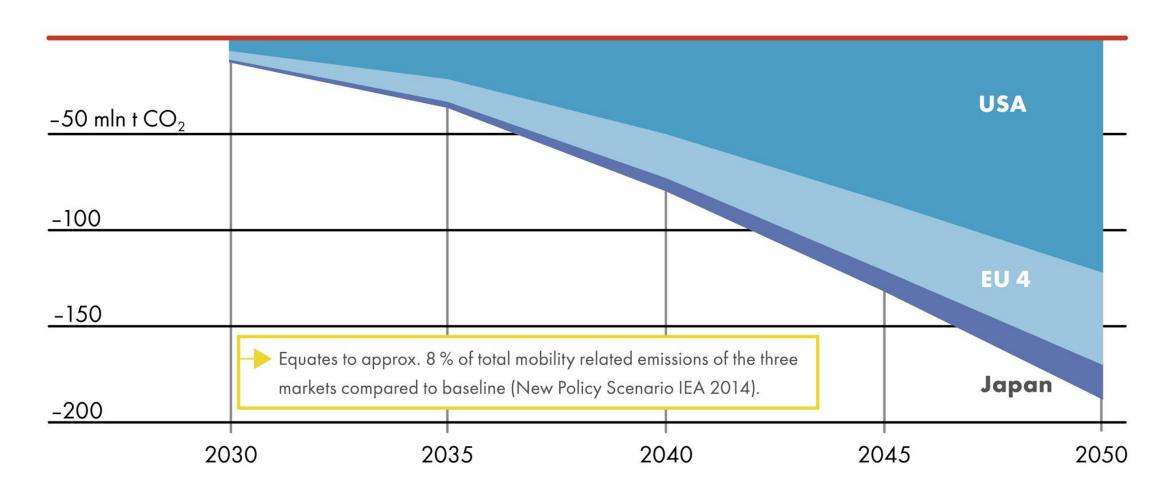


ANNUAL H₂ DEMAND OF FCEVS (IN 2DS HIGH H₂ SCENARIO)



WELL-TO-WHEEL GHG SAVINGS OF FCEVS COMPARED TO PETROL VEHICLES





POLICY ASKS FOR THE HYDROGEN ECONOMY

- Production processes: cost, efficiency, flexibility
- Fuel cells: cost, efficiency, stability
- Long-term mass storage, R&D in materials-based storage
- Support launch of BUP/Micro CHP systems + FC vehicles
- Build-up of hydrogen supply and distribution infrastructure
- "Level playing field" + sector coupling
- Create/ensure consumer acceptance





Questions and Answers

www.shell.de/h2studie www.shell.de/wasserstoffstudie

